

## **NEC Philips Unified Solutions Achieves Premier Certification from Cisco UK**

**UK – 20/07/08 – NEC Philips Unified Solutions UK** announced today it has achieved Premier Certification from Cisco®. To earn Premier Certification, NEC Philips Unified Solutions had to meet standards for networking competency, service, support and customer satisfaction set forth by Cisco.

Chris de Silva, Managing Director, NEC Philips Unified Solutions UK says, “To be recognised by Cisco and awarded the Premier Certification is a great reflection of our achievements as a company. It also reinforces the fact that we are ideally positioned as a company to offer organisations a broad spectrum of integrated IT and communication solutions, utilizing a mix of the latest technologies, professional services and proven components from globally recognised brands such as Cisco.”

“Cisco is committed to providing tools, training and programs to help drive partner growth, differentiation and profitability,” said Surinder Brar, senior director of worldwide channels at Cisco. “As a Cisco Premier Certified Partner, NEC Philips Unified Solutions has made an investment in delivering the integrated and customised technology solutions today’s customers demand.”

As a Cisco Premier Certified Partner NEC Philips Unified Solutions demonstrates a range of technical expertise. To achieve Cisco Premier Certification NEC Philips Unified Solutions was required to achieve the Cisco Express Foundation Specialisation. This specialisation includes tests on technical competency in the integration of basic routing and switching, wireless LANs, and security technologies. In addition, NEC Philips Unified Solutions was required to integrate a base level of Cisco Lifecycle Services into their offerings and demonstrate measurably high levels of customer satisfaction based on independently audited customer satisfaction surveys.

The Cisco Resale Channel Program provides partners with the training required to build sales, technical and Cisco Lifecycle Services skills. Cisco resale partner certifications—Select, Premier, Silver and Gold —represent an increasing breadth of skills across key technologies and a partner’s ability to deliver integrated networking solutions. Cisco resale partner

specialisations—Express, Advanced and Master—reflect an increasing depth of sales, technical and service expertise in particular technologies.

ENDS

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